

Company Profile	
Full Legal Business Name	City /Town
Province	Postal Code
SIC/Business Description	Length of time in business (minimum 6 months)
Current number of full time employees	Number of employees a year ago
Number of employees related to owner	Any employees involved in hazardous occupations? Yes No
Any employees not actively at work? Yes No	If yes, provide details:
Are all employees covered by Workers' Compensation? Yes No	If no, who is not covered:

Advisor Profile	
Plan Advisor Name	Email Address
Business Address	Phone Fax
Commission Schedule <input type="checkbox"/> Flat: _____ % <input type="checkbox"/> Graded (standard) <input type="checkbox"/> 15-10 graded <input type="checkbox"/> Other (please attach)	Mode of Delivery Email <input type="checkbox"/> Hard copy

Existing Group Coverage	
Does the group currently have coverage? <input type="checkbox"/> Yes <input type="checkbox"/> No	If yes, name of carrier:
Number of years with current carrier	

Proposed Plan	
Proposed Effective Date	First Renewal <input type="checkbox"/> 12 month <input type="checkbox"/> 16 month <input type="checkbox"/> Other _____
Percentage of premium paid by employer (minimum of 50%)	Termination Age <input type="checkbox"/> 65 <input type="checkbox"/> 70 <input type="checkbox"/> 65/85 <input type="checkbox"/> 70/85
Class A Description	Class B Description (if applicable)

Plan Design - Class A**X Life/AD&D (minimum \$10,000)**

☐ Flat \$ _____ or ☐ Multiple of Salary: _____
Maximum: _____

■ Dependent Life

Spouse \$ _____ Child Eligibility: ☐ Birth ☐ 14 days
Child - 1/2 of spousal amount

■ Long Term Disability

Benefit %:
☐ Flat _____ % or ☐ Graded: _____
Maximum: \$ _____ Elimination Period: ☐ 105 days ☐ 119 days ☐ 179 days
Benefit Period: ☐ 2 yrs ☐ 5 yrs ☐ to age 65 Definition of Disability: ☐ Any occ ☐ 2 year own occ
Taxability: ☐ Taxable ☐ Non-taxable COLA %: ☐ None ☐ 3% ☐ 4% ☐ 5%

■ Short Term Disability

Benefit %: _____ % Maximum: \$ _____
Elimination Period (accident/sickness):
☐ 0/3 days ☐ 0/7 days ☐ 14/14 days Benefit Period:
☐ 5 weeks ☐ 17 weeks ☐ 26 weeks
Occupational Coverage:
☐ Yes ☐ No Taxability:
☐ Taxable ☐ Non-taxable
1st day hospital:
☐ Yes ☐ No

X Extended Health Care

EHC Deductible (excl. Drug Card):
☐ 0/0 ☐ 25/25 ☐ 25/50 ☐ 50/50 ☐ 50/100
Other: _____ EHC Coinsurance (excluding drugs, hospital and vision):
☐ 80% ☐ 90% ☐ 100% ☐ Other: _____ %

Drug Coverage

☐ Reimbursement
☐ Drug Card - Pay Direct Drugs
☐ Deferred Drugs (Quebec only)
Drug Card/Deferred Drugs:
☐ Per Prescription Deductible: \$ _____
☐ Deductible equals dispensing fee
☐ Dispensing fee cap \$ _____

Drug Plan Basis:

☐ Brand
☐ Generic
☐ Formulary

Paramedical Coverage

☐ Basic
☐ Standard
☐ Enhanced

Other Services

☐ Hospital
☐ semi-private

☐ Vision

☐ \$ _____ Maximum (every 2 calendar years) or ☐ eye exam only

Drug Coinsurance:
☐ 80% ☐ 90% ☐ 100% ☐ Other: _____ %

Drug Options:

☐ Prescription
☐ Prescription with exclusions

Drug Maximum:

☐ \$1,000 ☐ \$5,000
☐ \$10,000 ☐ Unlimited

Calendar year maximum:

☐ \$200 ☐ \$300 ☐ \$350 ☐ \$400
☐ \$450 ☐ \$500 ☐ \$750 ☐ \$1000
☐ Per Visit maximum \$ _____

Plan Design - Class A☐ **Dental Care**

Deductible:

☐ 0/0 ☐ 25/25 ☐ 25/50 ☐ 50/100 ☐ 100/100 ☐ Other _____☒ **Basic**

Coinsurance:

☐ 80% ☐ 90% ☐ 100% ☐ Other _____%

Maximum:

☐ 500 ☐ 1000 ☐ 1500 ☐ 2000 ☐ 3000 ☐ Unlimited☐ Combined with Major

Recall exam:

☐ 2/year ☐ 6 months ☐ 9 months ☐ 12 months☐ **Major Restorative** (*minimum 3 lives*)

Coinsurance:

☐ 50% ☐ 60% ☐ 70% ☐ 80%

Maximum:

☐ 500 ☐ 1000 ☐ 1500 ☐ 2000 ☐ 3000☐ Combined with Basic☐ **Orthodontia** (*minimum 5 lives*)

Coinsurance:

☒ 50%

Maximum (lifetime):

☐ 1000 ☐ 1500 ☐ 3000

Fee Guide:

☐ Current ☐ Current - 1 yr ☐ Current - 2 yrs

Specialist fees:

☐ Yes ☐ No☐ **Deviations for Class B**☐ **Additional Plan Design Options/Notes**

Employee Data										
	Name	Sex	Age or Date of Birth (mmm/yyyy)	Hire Date (mmm/yyyy)	Occupation	Prov	Coverage (S,F,W) EHC Dental		Annual Salary	Hours per week
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Remember to save a copy of the completed form before sending it for quotation.

